

Devan Forbes Dewey

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Summary

Dynamic career combining strategic management, operational leadership, and organizational design. Expertise in building, revitalizing, and/or optimizing an organization's strategies, infrastructure, processes, and technologies to maximize organizational efficiencies and deliver high-quality service to clients. Collaborative leadership style, with a focus on coaching and motivating staff for peak performance.

Core competencies include:

- Strategic Planning & Implementation
 - Consensus Building & Participative Management
 - Organizational Leadership & Team Building
 - Financial Management & Reporting
 - Revenue/Market Growth & Profit Improvement
 - Project/Program Planning & Management
 - Information Systems & Technologies
 - Employee Mentoring & Coaching
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Career Highlights

- Reshaped business/sales strategy, product offerings, and marketing collateral to combat stagnant revenue growth; new initiatives enabled firm to target higher-quality customers and subsequently boosted revenues 75 percent from \$800,000 to \$1.4 million in 12 months.
 - Carefully negotiated with numerous IT and business managers to redefine service-level agreements and to transfer staff resources to a centralized entity, drastically reducing staff inefficiencies and excessive IT spending. Reduced aggregate spending on IT applications from \$14 million to \$10 million in nine months.
 - Spearheaded the implementation of three large supply-chain projects, enabling the firm to eliminate \$34 million in inventory costs. Directed team of 80 across the United States, India, and five other countries.
 - Developed and executed IT applications and infrastructure growth plans, enabling firm to scale from \$2 million to \$20 million in revenues during a three-year period.
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Education

Master of Business Administration

Northeastern University Graduate School of Business, Boston, MA

Bachelor of Arts in French Literature

Tufts University, Medford, MA

Non-degree related professional development

Managing Technical Professionals, MIT Sloan School of Management, Cambridge, MA
Marketing Management, Harvard Extension School, Cambridge, MA

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Work History

Independent Consultant <i>Boston Medical Center</i> – multiple systems implementation projects. <i>Ecologic Development Fund</i> – Grants management system design and implementation. <i>Medical Specialty Distributors</i> – Distribution system implementation. <i>Interactive.com</i> – Business plan development, product engineering, and company launch. <i>Transitional Data Services</i> – Business operations, strategy, and management. Multiple Sarbanes-Oxley related audit projects. Multiple technology infrastructure assessment projects.	2003 to Present
Enterprise Director of Information Technology Teradyne, Boston, MA	1997 to 2003
Enterprise IT Director Segue Software, Lexington, MA	1994 to 1997
Senior Business Analyst Epsilon Data Management, Burlington, MA	1993 – 1994
Senior Systems Analyst CenterLine Software, Cambridge, MA	1990 – 1993
President Visual Components, Arlington, MA	1989 – 1990
Marketing Manager Adaptive Networks, Brighton, MA	1988 – 1989

Professional and Community Involvement

Member The International Society for Ecological Economics (2007 to Present)
Board President (previously Treasurer) Pathways to Wellness (2005 to Present)
Member TiE Boston (2004 to Present)
Member MIT Enterprise Forum (2003 to Present)
Director at Large Greater Boston Business Council (2004 – 2006)
Member Society for Information Managers (2004 – 2006)

References will be furnished upon request.